



Press Release



ACTIVITY FOR THE FIRST 9 MONTHS IN LINE WITH THE DEVELOPMENT PLAN

➤ **Installed bases as of 31/03/2014 : 23 ROSA™ devices i.e. + 4**

➤ **Stronger sales force**

Montpellier, France, May 12, 2014 – MEDTECH (Euronext, FR0010892950 - ROSA), a company specialized in designing, developing and marketing innovative surgical robots, has just announced the outstanding events of its 3rd quarter for the 2013/2014 financial year.

Installed bases 31/03/2014: 23 ROSA™ bases i.e. + 4

During the first 9 months of its 2013/2014 financial year, Medtech made a revenue of

1.4 M€. The increase in the fleet of robots corresponds to the sale of 4 ROSA™ devices including one in Israel and one in China thereby increasing the installed base to 23 units : 10 in Europe, 6 in the USA/Canada, and 7 in the rest of the world. Medtech anticipates a boost in its activity over the next quarter, in keeping with its development plan.

Thanks to the continued development of a fleet of devices under a maintenance agreement, Sales of services reached 171 K€ over the first 9 months of the current financial year.

In thousands of Euros	2013	2014
Figures for the 1st semester	483	740
Figures for the 3rd quarter	994	616
Total over 9 months	1 477	1 356

Strengthened sales force

The extra financial means supplied by fund raising at the time of going public allowed Medtech to begin strengthening its sales force with the hire of 2 sales managers for the United Kingdom and Scandinavia, and the arrival of Christian Babini as Vice President of Sales for North America.

Medtech is continuing its strategy of conquering markets and international development. These evolutions will actively take part in the company's growth momentum in keeping with its development plan.

Medtech shares may be integrated into a small-to-medium businesses equity savings plan which has the same tax advantages as a traditional equity savings plan.



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About MEDTECH

MEDTECH, founded in 2002 by Bertin NAHUM and based near Montpellier, is the European specialist in design, development and marketing of innovative robotic-assistive devices for medico-surgical interventions, thus contributing to the implementation of safer, more efficient, less invasive treatment.

In 2006, MEDTECH sold the patent portfolio for its first robot, BRIGIT™, designed for knee surgery, to Zimmer Inc. (NYSE : ZMH).

In 2007, MEDTECH developed ROSA™ Brain, an innovative robotic device devoted to brain surgery, which has now been officially approved in Europe, the United States and Canada.

With the launch of its latest robot, ROSA™ Spine, MEDTECH has broadened its field of intervention with this new equipment for spinal surgery.

In 2013, MEDTECH received the «European Company of the Year » award in the «robotics neurosurgery » category from Frost & Sullivan.

CONTACT MEDTECH

Christophe Sibillin
Chief Financial Officer
Tel : +33 (0)4 67 10 77 40

CONTACT for INVESTORS

Corinne Puissant
Tel : +33 (0)1 53 67 36 57
cpuissant@actus.fr

PRESS CONTACT

Alexandra Prisa
Tel. : +33(0)1 53 67 35 79
aprisa@actus.fr